

Thomas Hardie Commercials Limited Gender Pay Gap Report 2017

INTRODUCTION

Our company mission is to be "the Best Employer to the Best Employees" and so fostering a culture, which is diverse, inclusive and respectful of all. Promoting equality at work is critical to our success. We therefore fully support the government's requirement that companies publish their gender pay gaps and see this as a positive step towards removing all pay inequality in the workplace.

SUMMARY

With reference to our data, it should be noted that the company operates in the male-dominated commercial vehicle and transport sector. In April 2017 Thomas Hardie Commercials employed 347 staff, with 307 males, and 40 female employees. Approximately 40% of the workforce are employed as technicians which is a role where there is skills shortage and which impacts upon the level of pay. All vacancies and opportunities are made available to males and females equally. It is a continual challenge to attract or recruit female technician or parts apprentices in our sector.

Bonus Payments are for the large part linked to specific jobs within sales and engineering. Bonuses are available to technicians in respect of performance and efficiencies.

UNDERSTANDING THE GENDER PAY GAP

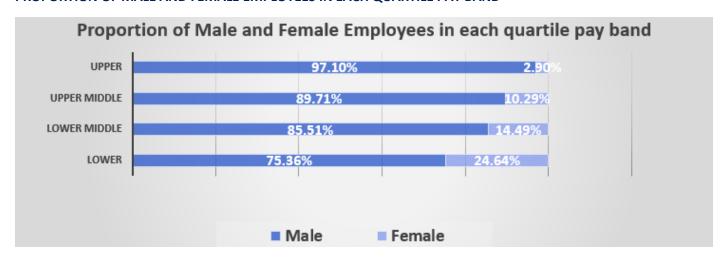
It is important to understand that the gender pay gap measures the difference between the average and median male and female pay. The gender pay gap therefore reflects the distribution and relative proportions of men and women across an organisation. It does not reflect the role that an employee performs or the seniority of the employee. Therefore, it should be noted that the data is distinct from equal pay as it is not measuring the parity of pay for roles of the same or similar level.

THE GENDER PAY GAP RESULTS

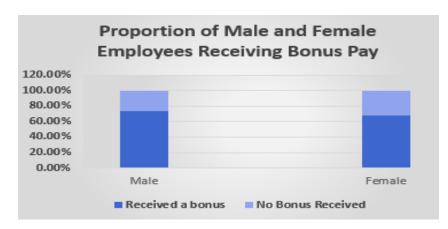
DIFFERENCE BETWEEN MALE AND FEMALE EMPLOYEES PAY & BONUS

| | Mean | Median |
|---|--------|--------|
| Hourly Rate of Pay Gap (fixed pay as at 5 April 2017) | 26% | 17% |
| Bonus Pay Gap (for the year to 5 April 2017) | 71.44% | 3.09% |

PROPORTION OF MALE AND FEMALE EMPLOYEES IN EACH QUARTILE PAY BAND



BONUS PAY



I confirm that the data reported is accurate.

Jim Murray
Managing Director

22 March 2018